

Exterro empowers organizations and law enforcement agencies to achieve better legal, regulatory and investigation outcomes, save money, and minimize the impact of threats by addressing data risk. Its data risk management software is the only comprehensive platform that combines data discovery, automation, workflow optimization, and responsible AI to provide insight into and control over the complex interconnections of privacy, legal operations, digital investigations, cybersecurity response, compliance, and information governance. Thousands of teams around the world in corporations, law firms, managed services providers, and government and law enforcement agencies trust Exterro to manage their risks and drive successful outcomes at a lower cost. For more information, visit [exterro.com](https://www.exterro.com).



## Select Exterro Products

### E-DISCOVERY

#### EXTERRO LEGAL HOLD™

Widely recognized as the gold standard for legal hold software for Global 2000 companies. Exterro's flagship product delivers a rich feature set and intuitive user experience enabling precise command and control for easy legal hold scoping, management and release.

#### EXTERRO E-DISCOVERY DATA MANAGEMENT™

The sole collection, processing, review and production solution on the market that identifies the most important ESI before collection. Leveraging a full review platform, advanced analytics and predictive technologies, attorneys can gain easy access to key documents that can change the course of a legal matter.

#### EXTERRO REVIEW™

Conduct document review in-house, or in conjunction with external outside counsel and service providers, in the industry's smartest, fastest, and most secure document review solution.

#### EXTERRO DATA SOURCE DISCOVERY™

Exterro Data Source Discovery™ enables you to easily maintain an accurate and current data source catalog without relying on IT by automatically discovering data sources, updating your data source catalog, and associating the data sources to employees who have data stored within them.

#### EXTERRO PROJECT MANAGEMENT™

The only purpose-built project management system designed specifically for e-discovery and other legal processes. Leveraging user defined and modifiable workflows and intuitive dashboards, Exterro Project Management™ automates repeatable processes for consistent, high quality projects. Law Firm version also available.

### PRIVACY AND DATA GOVERNANCE

#### EXTERRO DATA DISCOVERY™

With Exterro Data Discovery™, teams can gain unparalleled visibility into their data with automated inventory and classification of structured, unstructured, and semi-structured data, enhancing control and facilitating compliance over its entire lifecycle.

#### EXTERRO DATA RETENTION™

Meet data retention obligations with the world's most trusted solution. Reduce data risk, manage records responsibly, and identify records ready for deletion with Exterro Data Retention™. Streamline compliance with its library of over 300,000 citations from 300+ jurisdictions.

#### EXTERRO ROPA/DATA MAPPING™

Simplify and automate the record of processing and data mapping process with Exterro's dynamic, intelligent RoPA/Data Mapping solution, seamlessly integrated into your organization's workflows and infrastructure.

#### EXTERRO ASSESSMENTS MANAGER™

Streamline privacy and data risk assessments using built-in dynamic, automated questionnaires for risk detection and robust, collaborative workflows for efficient risk remediation and monitoring.

#### EXTERRO DATA SUBJECT ACCESS REQUEST™

Streamline the entire data subject rights request process, including verifying identities, discovering data, redacting or deleting data, and generating defensible reports ready for external sharing.

#### EXTERRO CONSENT™

Exterro Consent™ helps you meet customer expectations in the post-cookie world, delivering positive experiences that engage them in a consistent way across all channels and all stages of their journey.

### FORENSICS

#### EXTERRO FTK® FORENSIC TOOLKIT

FTK® Forensic Toolkit is the industry's preferred solution for a repeatable, defensible, forensically sound, full-disk image collection, processing and analysis tool. Zero in on relevant evidence quickly, conduct faster searches and dramatically increase analysis speed with FTK®, the workhorse solution that interoperates with mobile device and e-discovery technology. FTK has been a staple in every forensic investigator's toolkit for more than 15 years.

#### EXTERRO FTK® LAB

Powered by our FTK® forensic workhorse solution, Lab is the tool of choice when you need to power through massive data sets, handle various data types and run multiple cases at the same time.

#### EXTERRO FTK® ENTERPRISE

From multiple office locations to massive worker pools and work-from-home remote employees, Exterro FTK Enterprise® provides deep visibility into endpoint data (including Macs) to investigate data breaches and employee wrongdoing, and to facilitate regulatory and legal requirements so you can respond quickly, remotely and covertly while maintaining chain of custody.

#### EXTERRO FTK® CENTRAL

FTK Central® combines the powerful processing engine of FTK with innovative new forensic & legal review workflows, together into one collaborative, web-based tool. FTK Central allows your team to look at case data through a single pane of glass, giving technical and non-technical users a real-time view into their assigned cases. Whether you are a forensic investigator, an incident responder or a legal reviewer, you can come to FTK Central as your holistic forensic processing, forensic analysis and forensic review platform.

### COMPLIANCE

#### EXTERRO EMPLOYEE CHANGE MONITOR™

An early warning system that reduces operational risk – including potential ESI spoliation – by replacing error-prone manual processes with automated, pre-defined actions appropriate to employee status changes, such as termination or transfers.

#### EXTERRO SMART BREACH REVIEW™

Exterro Smart Breach Review™ is the fastest and most scalable breach review technology. It has ingestion speeds over 33x faster than comparable products, and integrated self-learning AI that automatically detects all kinds of personal information.

#### EXTERRO INCIDENT AND BREACH MANAGEMENT™

Exterro Incident and Breach Management™ is an integrated solution that enables you to be confident that your incident and breach response process is both documented and defensible.

## The Preferred Choice of the Corporations, Government, Law Firms and Law Enforcement Worldwide

Exterro's global client base rely on us to meet their unique and complex data risk management requirements. Our clients extend across every major industry, including healthcare, finance, retail, manufacturing, energy, state, local and federal government and law enforcement.

### Extensive Partner Network

Exterro partners with leading legal, service provider and consulting organizations. Technology partnerships in areas like matter management and legal review enable Exterro's clients to leverage previous investments while still integrating next-generation Exterro technology. Service and consulting partnerships allow clients to partner with proven e-discovery, privacy, digital forensics, incident response, and compliance experts to successfully develop internal processes powered by **Exterro's Data Risk Management** software.

### Select Clients



“The Hanover Insurance Group has been a business partner with Exterro for 12 years now. Their products scan a broad view. It's not just an e-discovery tool. There's e-discovery, there's forensics, there's compliance, there's regulations in understanding data mappings. And the best thing I can say about Exterro is their partnership in wanting to do the right thing for their customers.”

— LINDA LUPERCHIO  
Director of E-Discovery and Information  
Governance, Hanover Insurance

#### EXTERRO QUICK FACTS

**Founded:** 2008

**Location:** Portland, OR (HQ)

**Products:** E-Discovery, Privacy & Data Governance, Digital Forensics, Cybersecurity Compliance Software

**Ownership Status:** Privately Held

#### EXTERRO LEADERSHIP TEAM

**Bobby Balachandran**  
Founder & CEO

**Shashidhar Angadi**  
Chief Technology Officer

**Clay Cocalis**  
Chief Revenue Officer

**Jenny Hamilton**  
General Counsel

**Bill Piwonka**  
Chief Marketing Officer

**Ajith Samuel**  
Chief Product Officer

**Michelle Spencer**  
Chief Financial Officer

**Kavitha Thangasami**  
Chief R&D Officer

**Paul Valentino**  
Chief People Officer

TO LEARN MORE ABOUT EXTERRO'S SOFTWARE SOLUTIONS AND  
TO SCHEDULE A DEMO, PLEASE VISIT: [WWW.EXTERRO.COM](http://WWW.EXTERRO.COM)